ROSS ARKIN

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EDUCATION

GEORGIA INSTITUTE OF TECHNOLOGY, Atlanta, GA (Remote)   **2021 -**
Master of Science in Computer Science

WASHINGTON UNIVERSITY, OLIN BUSINESS SCHOOL, St. Louis, MO   **2013 –2017**
Bachelor of Science in Business Administration, Majors in Economics & Strategy and Computer Science

EXPERIENCE

ALPHASIGHTS, New York, NY   **August 2020 – Present**
Product Manager, New Services and Innovation
- Working with a team of software engineers on a transformational effort to move from a direct sales business to and ecommerce business
- Collaborated with key stakeholders to develop a product strategy for online sales of services to clients
- Coordinated with business stakeholders, marketing, and compliance teams to launch features supporting new product types
- Conducted user research, and collaborated with UX designers to prototype new features to support the proactive recommendation of services to clients

CAPITAL ONE, New York, NY   **September 2018 – August 2020**
Product Manager, Commercial Credit Solutions
- Promoted to lead two teams of software developers to build products for a commercial lending platform
- Managed two products in the platform across all phases on the software development lifecycle (discovery, execution, delivery)
- Delivered new capabilities for analyzing the financial performance and underlying collateral of Commercial Real Estate and Oil & Gas loans
- Launched a feature that generated automated reports for 24% (over $17B) of the commercial banking portfolio
- Led the evaluation and integration of third-party market data APIs into the platform
- Conducted UX research through empathy interviews and contextual inquiry and collaborated with UX designers to produce prototypes based on findings
- Wrote user stories, prioritized features, and facilitated agile ceremonies (standups, refinement, planning)

                                                             August 2017 - September 2018
Business Analyst, Commercial Real Estate Analytics
- Queried and analyzed data to determine performance and profitability of key segments in the Commercial Real Estate portfolio
- Automated monthly and quarterly reporting using Python and SQL by creating scripts to automatically generate BAU reports in PowerPoint and Excel
- Leveraged third party data vendors such as CoStar, REIS, and Preqin and qualitative market reports to provide market analyses for key Commercial Real Estate segments

                                                                June 2016 - August 2016
Business Analyst Intern, Small Business Bank
- Aggregated and cleaned SQL data to use as a training set for statistical analysis of account attrition
- Developed a predictive model to highlight consumer behavior that is indicative of account closure
- Interviewed branch associates to receive qualitative feedback on factors that lead to account closure

SKILLS AND INTERESTS
- Programming: Python, C#, Git, Beginner Web Development
- Quantitative Data Analysis: SQL, Numpy, Pandas, Jupyter, Anaconda, PostgreSQL, DBeaver, Periscope
- UX/Design/Analytics: Sketch, Whimsical, Invision, Amplitude, Mixpanel
- Project Management: Jira, Trello

Interests: Online Privacy, Blockchain & NFTs, Decentralized Web and IPFS, Video Game Development